A collage of hands holding a cat

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**Join Our Team: Inside Sales Executive**

We are seeking an enthusiastic Inside Sales Executive to join our team at our scenic Northamptonshire office.

**The Opportunity:**

* A role within a **top 10 Global Animal Health player**, in a market delivering consistent year-on-year growth.
* Work as part of our **ambitious and high performing sales team**.
* Enjoy **hybrid working** that ensures the perfect work-life balance.
* Work in a **stunning rural business park**, complete with gym facilities, walking and running trails and on-site café.
* Bring your furry friend to our **dog-friendly office**!

**The Role:**

* **Cultivate strong relationships** with vet practices through promotion and selling our products.
* **Work closely with the field sales team** to share information and knowledge to maintain competitive advantage and undertake collaborative field visits.
* **Optimise market sales** tools to target new business and manage current business opportunities.
* Develop optimised call plans in accordance with **sales strategy to achieve and exceed targets.**
* Be creative in **producing and delivering virtual learning and online presentations** to customers and prospective customers.
* Maintain current product knowledge of our and competitor products through **regular product training.**

**We Value:**

* Excellent communication skills and the ability to build rapport quickly.
* Proven experience in achieving sales targets.
* Being daring and results driven.
* Strong organisational and administrative skills.
* Effective teamwork and collaboration.
* Good negotiation skills.
* Experience of working in a telesales / customer service position.

**Ready to join our passionate and driven team? Apply now** and step into a role where your skills really matter. Email: [uk\_humanresources@vetoquinol](mailto:uk_humanresources@vetoquinol).com to join a supportive environment with opportunities to grow.