A collage of hands holding a cat

Description automatically generated

**Join Our Team: Solutions Implementation Consultant**

We are seeking an enthusiastic Solutions Implementation Consultant to join our field based Commercial Solutions team.

**The Opportunity:**

* A role within a **top 10 Global Animal Health player**, in a market delivering consistent year-on-year growth.
* Work as part of our **ambitious and high performing sales, marketing and technical teams**.
* Become the **internal and external ambassador** to **transform the business to a solutions mindset** whilst also providing veterinary technical support for our products.

**The Role:**

* Working closely with customers, Business Solutions Manager, Technical Managers and Product Managers to **create and implement services aligned to customer needs** within veterinary practices
* In conjunction with the Technical Managers and Product Managers, **support marketing of products with new ideas, content & NOAH compliance**
* **Provide up-to-date insight into market trends & competitor intelligence** through interaction with customers, participation in industry organisations and associations
* Externally**, develop sustainable and reliable relationships** with key accounts, opinion leaders, industry experts, press, agencies, and professional organisations
* **Deliver higher level (second line) technical support on our products** to customers directly and indirectly via technical training of Customer Services

**We Value:**

* Being daring and results driven with a strong focus on creativity, impact and influence.
* Strong business acumen and commercial awareness to drive innovative ideas forward.
* Excellent communication skills and the ability to build rapport quickly.
* Effective teamwork and collaboration.
* MRCVS qualified

**Ready to join our passionate and driven team? Apply now** and step into a role where your skills really matter. Email: [uk\_humanresources@vetoquinol](mailto:uk_humanresources@vetoquinol).com to join a supportive environment with opportunities to grow.